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Kaulkin Ginsberg
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In any privately held business with multiple owners, key decisions can often be challenging to reach a consensus on. As with any partnership everyone has their strengths and that's why people partner to grow a business, bringing in varying expertise. While we have built a great agency over the past five years, it was time to buy out an active partner and we were facing our biggest decision yet. Yet we, the partnership group went to work to try and get a deal done.

Even with the help of both sides' CPAs and attorneys we found ourselves at a six month standstill. We knew it was time to bring in the experts and we knew there was only one true industry expert to choose: Kaulkin and Ginsberg. We had contemplated bringing them in much earlier in the process but believed we could handle it on our own; looking back it is easy to see that we should have made the decision to use them much earlier on.

We obviously expected expertise and professionalism, but their team's results exceeded our expectations. Their responsiveness and concise industry knowledge helped us to confidently carve a path to an amicable resolution within weeks.

I truly feel that without the knowledge and commitment of Michael Lamm and David Levine that we would still be fruitlessly trying to broker a deal. They provided to us the information, guidance and most importantly the confidence to swiftly and efficiently consummate the deal.

I look forward to working with their team in the future and would highly recommend Kaulkin and Ginsberg for any valuation or consulting needs.

Sincerely,

Jeff DiMatteo
PARTNER