

July 3, 2007 3:07 PM ET

**News Providers**[Associated Press](#)[bizjournals.com](#)[Briefing.com](#)[BusinessWeek](#)[Financial Times](#)[Forbes](#)[Motley Fool](#)[MSNBC](#)[Reuters](#)[TheStreet.com](#)[Business Wire](#)[Market Wire](#)[PrimeNewswire](#)[PR Newswire](#)**News by Topic**[Companies](#)[Stock Market](#)[Economy](#)[Industry](#)**Commentary**[This Week](#)[Index](#)**MSN Money Experts**[Jim Jubak](#)[Jon Markman](#)[Liz Pulliam Weston](#)[MP Dunleavy](#)[More Experts](#)

## Maryland firm finds turn-key opportunity with Glendale call center

Receivables Outsourcing Inc., a health care firm from Maryland, has found a turn-key opportunity to create a West Coast presence as Asset Management Outsourcing Inc. found it no longer needed its Glendale call center.

"As we open new call centers and shift some of our existing branch locations to new and different labor markets, the end result can be excess capacity," said Michael Chamberlain, President and chief executive of Asset Management Outsourcing, a debt collection agency based in Norcross, Ga. "With assistance from Kaulkin Ginsberg (which advised the company on the transaction), we were able to find the right buyer for the local assets and also transition our experienced Glendale work force to a solid, integrity-oriented company like Receivables Outsourcing Inc."

All bizjournals.com  
News

advertisement

TRADE CURRENCIES ONLINE

FOREX.com  
GAIN CAPITAL GROUP

**Recent investing news**

[TruServ Canada Lists New Winning Colours\(R\) Multi-Cleaner 4-Ounce Size](#)

[June job growth tops forecasts](#)

[Home System Group Announces the Closing of the Acquisition of Zhongshan City Weihe Appliances Co., LTD](#)

[San Diego Region Among Most Innovative in the World: Local Business, Government, and Academic Leaders Create Regional Action Plan Amidst Increasing Global Competition](#)

[Nationwide Financial Announces Second Quarter Earnings Release and Conference Call](#)

**Related information**

E-mail this article

Print-friendly version

Discuss this article

A deciding factor in the deal was the presence of a seasoned collection staff, said Michael Lamm of Kaulkin Ginsberg in an announcement of the deal Tuesday.

The call center, located on Olive Avenue, has 8,000 square feet of office space and a capacity of 85 workstations.

"This acquisition provided us with a turn-key facility to service our health care clients in the Western U.S. and meet our ever increasing needs for additional capacity," said Chris Wunder, president of Receivables Outsourcing. "We have expanded our geographic reach, and we've gained an experienced staff of collection personnel to build from."

Financial and employment details related to the transaction were not disclosed.

**More from bizjournals.com**

[Collections company keeps growing](#)

Copyright 2007 bizjournals.com

[Back to News Home](#)**MSN Money**[Search MSN Money](#) | [Message Boards](#) | [Site Status](#)