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USA - Kaulkin Ginsberg Expands its Strategic Advisory Group

Jul 13 2006

July 12, 2006, Bethesda, MD – Kaulkin Ginsberg Company announced that Jamie Welsh has joined Kaulkin Ginsberg as a Director of the firm.

A recognized and respected industry professional, Jamie comes to Kaulkin Ginsberg from Garnet Capital Advisors, LLC, in New York, where he advised banks and other financial institutions on selling their non-performing assets. Prior to that, he spent five years as Program Development Manager at Thomson Media/SourceMedia, where he directed a \$4.5 million dollar portfolio of live events for banking, investment management, mortgage, collections & credit risk, and related industries.

"We are very excited to have Jamie join our team," said Mike Ginsberg, President and CEO of Kaulkin Ginsberg. "Jamie has deep knowledge and an extensive network of personal and professional relationships with many decision makers in the ARM industry. His insights and connections will be a tremendous asset to our clients at Kaulkin Ginsberg."

At Kaulkin Ginsberg, Jamie will work closely with the Strategic Advisory and Research Group to advise credit grantor, collection agency, debt buyer, and vendor executives on mergers & acquisitions, valuations, research, executive recruitment, and operational assessments.

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"For the past six years, I have worked closely with Kaulkin Ginsberg and have continued to utilize their services to greatly assist in my knowledge and overall understanding of the ARM industry," Jamie added. "Both personally and professionally, I'm very excited that this relationship has come full circle. I truly welcome the opportunity to continue providing my network of relationships and those that I will come to know with such an all-encompassing array of services."

About Kaulkin Ginsberg
Since 1989, Kaulkin Ginsberg has provided solutions to accounts receivable management and related business services companies. The Strategic Advisory Group provides merger, acquisition, and valuation advice; operational consulting; and executive search services. The Research Group produces industry-specific publications and custom research products. The Kaulkin Ginsberg family of companies also includes Kaulkin Media, publisher of the most popular sources of industry information such as CollectionIndustry.com™ and Credit & Collection Daily™, and Kaulkin Information Systems, provider of secure and affordable document and process management technology. Read more about Kaulkin Ginsberg at www.kaulkin.com.

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